The following is a quick guide intended to be used by the dealership's primary ADS administrator (usually Parts Manager), to active the dealerships profile in the All New GM ADS platform.

IMPORTANT: The dealership Parts Manager (ADS Admin), or someone at dealership authorized to set accessories pricing, needs to access the new ADS platform first before other dealership users.

STEP 1

 Go to <u>https://www.autopartners.net/apps/ocean/accessories</u> and login with your Global Connect ID and password.

STEP 2

- You should see the "Catalog Configuration" page of ADS, which looks like the following (1A). If you see this please proceed to step 5.
- If you instead see the "Enrollment" page of ADS, which looks like the following (1B), then follow steps 3-4 before proceeding to step 5.

1A

Catalog Configuration			
Default Settings		Entering Zero (0) will result X	APPLY DEFAULTS
CATALOGS	PRICING	for installation. Dealer and Installed price will be shown as \$0.00	LABOR RATES
BUICK 😿 CADILLAC 😿 CHEVROLET 😿 GMC	MSRP DEALER COST 0 %	DEFAULT * \$ 0	(\$/HR) ALT 1 \$ 0 ALT 2 \$

1B

GM ADS DEALER ENROLLMENT			
Welcome! This enrollment page will walk you through the initial step in order to set your dealership up to use the GM Accessories Digital Solution (ADS). If you have any questions about this enrollment you can <u>email: ADS@gm com</u> for assistance.			ACCESSORIES
Contact Information			* Required Information
BAC: 9999999 Hometown Chevrolet 1234 Street - Detroit, MI 48042			
Dealership ADS Administrator 🚯			
GM Global Connect ID*	First Name*	Last Name*	
Job Title*	Email Address"	Direct Phone N	lumber"
ADS Dealer Participation Agreeme	nt		



STEP 3

- If you are the appropriate person (Parts Manager, or someone at dealership authorized to set accessories pricing) then please fill out all appropriate information on the enrollment page and click "I Accept".
- **IMPORTANT:** You may already be participating in the ADS program on the current platform, however this step will be necessary to activate your dealerships profile on the All New ADS platform. If you have any questions related to this, please contact us at <u>ADS@gm.com</u>.

STEP 4

 After you complete the enrollment page, you will be presented with a confirmation page, as well as be sent a confirmation email. Within that page or email please select the "Catalog Configuration" link to be taken into the new ADS platform. Please proceed to step 5.

STEP 5

- On the "Catalog Configuration" page you need to configure the following: Catalogs, Pricing and Labor Rates.
 - 1. CATALOGS: Select which accessory brand catalogs will be displayed in ADS. If you deselect a catalog, that brand portfolio of accessories will not be shown within the ADS experience for your dealership users and customers visiting your dealer website.
 - 2. PRICING: Configure accessories pricing. Accessories can be priced at MSRP by selecting the "MSRP" icon. Alternatively, dealer can price accessories using % markup on dealer cost. For example, if Part A has dealer cost of \$100 and dealer wants to price at "cost plus 20%", the dealer would select the Dealer Cost icon and enter "20" in the % field. ADS listed price for Part A would be \$120 (\$100 dealer cost + 20% markup). Each dealer makes all pricing decisions and is responsible for deciding final customer price.
 - **3. LABOR RATES**: You need to indicate your default labor rate, which is used to determine part installation cost by multiplying it by the labor time. NOTE: You can also supply up to two alternate labor rates, which can be utilized within over-rides as needed.

IMPORTANT: After configuring your default pricing and labor rate, select **"APPLY DEFAULTS"** button to save settings.

Default Settings	Entering Zero (0) will result	APPLY DEFAULTS	
CATALOGS 1	PRICING 2	for installation. Dealer and Installed price will be shown as \$0.00	LABOR RATES 3
BUICK CADILLAC CHEVROLET GMC	MSRP DEALER COST 0 %	DEFAULT * \$ 0	(\$/HR) ALT 1 \$ 0 ALT 2 \$

NOTE: After setting and applying your default settings, you may also utilize the over-rides section on Catalog Configuration page to over-ride the default pricing, labor rate and labor time standard. This can be done at a category, sub-category and individual part level. These adjustments can be made at any time by coming back to the Catalog Configuration page within the Administration area of ADS. If you have any questions on over-rides please contact us at <u>ADS@gm.com</u> for assistance.

ACCESSORIES

Please continue to next page for STEP 6.

STEP 6

Within the main navigation at top, select "**ACCESSORIES**" then select "**Site Configuration**" under Administration.



Please continue to next page for STEP 7.



STEP 7

On the Site Configuration page please complete the following.

- 1. Make sure you select the box next to "I want to have an accessory site linked to my dealer site" to enable your dealer website experience.
- 2. Click in the box that says "Click to Upload Dealer Logo". Please follow the prompts to select your dealer logo from your computer and upload. Once logo is uploaded you will see it appear on the screen.
- 3. Confirm that the address showing for accessories pickup and installation locations is correct. If needed please adjust information.

IMPORTANT: After completing all steps on the Site Configuration page, please select the **"SAVE"** button in the bottom right corner of the page (Note: You may need to scroll down to see the save button).



Congratulations, your dealership is now set up within the All New ADS platform. Starting on September 1st, all dealership users of ADS will access the application just like you do today through Global Connect. Ahead of September 1st, feel free to share the <u>https://www.autopartners.net/apps/ocean/accessories</u> link with other users at your dealership to make sure they can access the new platform.

Please make sure you, and any users of ADS at your dealership, attend one of the ADS training sessions offered in August. Please attend a training session as soon as you can, do not wait until end of August.

GMC

ACCESSORIES

Thank you, GM Accessories Marketing Team (<u>ADS@gm.com</u>)